

the global voice of the legal profession



A conference presented by the Antitrust and Trade Law Section of the International Bar Association and the National Competition Law Section of the Canadian Bar Association.

International Bar Association and Canadian Bar Association combined Spring Competition Law Conference

# North America and the globalisation of antitrust 3-4 May 2007 Sutton Place Hotel

**TORONTO**, Canada

Supported by



Cole & Partners



Up to 9.5 hours available as per the Law Society of England and Wales. Up to 12 hours available as per the Law Society of Upper Canada. The number of CPD points/hours available may vary for other bar associations and law societies depending on their criteria.



#### Who should attend?

Antitrust, competition, commercial and corporate lawyers in private practice, in-house counsel, economists, enforcement officials and academics.

## Programme

**Conference Co-Chairs** 

Bruno Ciuffetelli Hogan & Hartson LLP, Caracas; Chair, Antitrust Committee, IBA Legal Practice Division James Musgrove Lang Michener LLP, Toronto, Ontario; Chair, National Competition Law Section, Canadian Bar Association

## Thursday 3 May

0800 - 1730Registration

0900 - 0910

#### **Opening remarks**

By the conference co-chairs

0910 - 0945

#### **Keynote address**

Sheridan Scott Commissioner of Competition, Canadian Competition Bureau, Gatineau, Quebec

Introduction and appreciation by the conference co-chairs

0945 - 1230

#### **Abuse of dominance:** international convergence or divergence?

With a new ICN working group on unilateral conduct, the release of guidelines on Article 82 expected in Europe during the first half of 2007, hearings on section 2 of the Sherman Act and the first ever appellate decision on abuse of dominance in Canada, this area of law has come under a worldwide spotlight. At the same time, it has become increasingly complex and more difficult to navigate, particularly for cross-border businesses. This panel of experts from Canada, the United States and Europe will explain the implications of recent changes and cases such as Canada Pipe, British Airways and Trinko on firms' pricing, marketing and distribution practices.

Topics to be addressed by this panel include:

- What conduct falls foul of the rules and when? Rebates? Tying? Single branding?
- In what circumstances is effects-based analysis of economic evidence more appropriate than per se rules?
- How to minimise the burden of complying with different rules in different countries?

#### Co-Moderators

Brian A Facey Blake Cassels & Graydon LLP, Toronto, Ontario

Gregory McCurdy Microsoft Corporation, Seattle, Washington; Vice-Chair, Antitrust Committee, IBA Legal Practice Division

#### **Panellists**

Lorena Boix Alonso Policy Adviser, Cabinet of the Commissioner for Competition, European Commission, Brussels

Kenneth L Glazer Deputy Director, Bureau of Competition, US Federal Trade Commission, Washington DC

Gil Ohana Director, Antitrust and Competition, Cisco Systems Inc, San Jose, California

Richard Parker O'Melveny & Myers LLP, Washington DC

Madeleine Renaud McCarthy Tétrault LLP, Montreal, Quebec

Richard Taylor Deputy Commissioner of Competition, Civil Matters Branch, Canadian Competition Bureau, Gatineau, Ouebec

1045 – 1115 Coffee/Tea break

#### 1230 - 1400 Lunch

#### **Sponsored by Cole and Partners Keynote address**

Tom Barnett Assistant Attorney General, Antitrust Division, US Department of Justice, Washington DC

#### Introduction

Ronan Harty Davis Polk & Wardwell, New York; Senior Vice-Chair, Antitrust Committee, IBA Legal Practice Division

#### Appreciation

Don Affleck Affleck Greene Orr LLP. Toronto, Ontario; Past Chair, National Competition Law Section, Canadian Bar Association

1400 – 1500 Showcase panel

#### Merger efficiencies in Canada, the United States and Europe

Mergers between competitors have the potential to generate significant efficiencies. Such mergers may not materialise, however, if merger rules do not accord efficiencies significant weight or agencies take too long to clear efficiency enhancing mergers. The Canadian Commissioner of Competition has recently announced that the Competition Bureau will both clear anti-competitive mergers where the efficiencies defence is met, and do so quickly, without resort to a lengthy hearing in certain circumstances.

This showcase panel will put the Bureau's new position in global context, examining the role of merger efficiencies in Canada, Europe and the United States and implications for cross-border cases. It will address issues such as:

- What role do merger efficiencies now play in Canada, the EC and the United States?
- Will US and EC agencies match the Canadian approach? Or will Canadian businesses gain a competitive advantage?
- How do different approaches affect timing/acceptance of efficiencies in crossborder cases?
- Are efficiencies being left on the table because of procedural roadblocks or substantive uncertainty?

• Are efficiency enhancing mergers between competitors in the national interest? What about the multinational interest?

#### Co-Moderators

Calvin Goldman Blake Cassels & Graydon LLP, Toronto, Ontario

Inigo Igartua Arregui Gomez-Acebo & Pombo, Barcelona; Senior Vice-Chair, Antitrust Committee, IBA Legal Practice Division

#### Panellists

Melanie Aitken Acting Deputy Commissioner of Competition, Mergers Branch, Canadian Competition Bureau, Gatineau, Quebec

Steve Newborn Weil Gotshal & Manges LLP, Washington DC

Jonathan Scott Herbert Smith LLP, London

1500 - 1730

#### **Mergers: advocacy with** reviewing agencies

This roundtable session will explore the importance of effective advocacy to the outcome of complex merger review. Recent decisions by regulators in a number of high-profile merger cases highlight the importance of qualitative assessment criteria and regulatory strategy to the outcome of merger review. What approaches for presenting your case to regulators will tip their decision – to challenge your merger or to close their investigation without a challenge – in your client's favour? In particular, how do you establish:

- whether entry or expansion is likely to occur post merger?
- that foreign imports will or will not be sufficient to constrain the market power of the merging parties?
- whether coordinated behaviour will occur?
- the extent to which buyers really do have countervailing power?

Drawing on their experiences in complex merger cases, including Whirlpool/Maytag, AO Smith/GSW, Airtours and Diageo/Pernod Ricard/Seagram, the panel will discuss what constitutes effective advocacy in the merger review context, and strategies for addressing the factual issues and overcoming the legal hurdles that antitrust counsel face in complex merger cases.

#### Co-Moderators

#### Ronan Harty

Jay Holsten Torys LLP, Toronto, Ontario; Chair, CBA National Competition Law Section Mergers Committee

## Friday 4 May

**Panellists** 

Paul Cuomo Howrey LLP, Washington DC Peter Franklyn Osler Hoskin & Harcourt LLP, Toronto, Ontario

Malcolm Nicholson Slaughter and May, London

**Margaret Sanderson** CRA International, Toronto, Ontario

Jeff Schmidt Director, Bureau of Competition, US Federal Trade Commission, Washington DC

1545 – 1615 Coffee/Tea break

1800 – 1945 **Reception Gardiner Museum**111 Queen's Park, Toronto

**Sponsored by CRA International** 

0815 - 1230 **Registration** 

0845 - 1130

### International cartel enforcement

Cartels continue to be a top enforcement priority in North America, Europe and, increasingly, in other jurisdictions. Over the past year there have been numerous changes to leniency programmes and practices, with a particular focus on the treatment of second and subsequent cooperating parties.

This panel will cover important developments in the following areas:

- Revisions to immunity programmes
- The treatment of subsequent cooperating parties
- Access of private plaintiffs to evidence generated from cooperation with enforcement agencies
- The implications and risks for companies which defend rather than cooperate

Co-Moderators

Neil Campbell McMillan Binch Mendelsohn LLP, Toronto, Ontario; Vice-Chair, Antitrust Committee, IBA Legal Practice Division

Sandra Forbes Davies Ward Phillips & Vineberg LLP, Toronto, Ontario

Panellists

Peter Armitage Blake Dawson, Waldron, Sydney, New South Wales

Randy Hughes McCarthy Tetrault LLP, Toronto, Ontario

Katherine Kay Stikeman Elliott LLP, Toronto, Ontario

James H Mutchnik Kirkland & Ellis LLP, Chicago, Illinois

Michael Reynolds Allen & Overy LLP, Brussels; Immediate Past Chair, IBA Legal Practice Division, LPD Council Member

**Gary Spratling** *Gibson Dunn & Crutcher, San Francisco, California* 

1130 - 1230

## Roundtable: judging economics

Economic theories and techniques are evolving continuously and competition litigation is becoming more complex. This panel will examine how economic evidence can best be presented to and adjudicated by courts/tribunals. In particular, the panellists will discuss:

- The uses and limitations of various types of expert economic evidence ranging from theories/models to econometric simulations
- Challenges to expert witnesses based on qualifications and methodology standards (eg the US 'Daubert' standards), acting as advocates or becoming fact witnesses
- Best practices for leading direct economic evidence and cross-examining experts
- Alternatives to the traditional 'opposing experts' model including panels of experts ('hot tubbing') and tribunal-appointed experts

Co-Moderators

Joe Angland Heller Ehrman LLP, New York; Chair, Antitrust Section, American Bar Association

J William Rowley QC McMillan Binch Mendelsohn, Toronto, Ontario; Chair, IBA Global Forum for Competition and Trade Policy

Panellists

Dennis Carlton Deputy Assistant Attorney General, Antitrust Division, US Department of Justice and Commissioner, US Antitrust Modernisation Commission, Chicago, Illinois

Hon Mr Justice Marshall Rothstein Supreme Court of Canada; former Member of the Canadian Competition Tribunal, Ottawa, Ontario

1230 – 1245

Closing remarks

By the conference co-chairs

1015 – 1045 Coffee/Tea break

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference, unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and,

when announced, final and conclusive).

#### **Continuing Professional Development/Continuing Legal Education**

For delegates from countries where CPD / CLE is mandatory, the International Bar Association will be pleased to provide a Conference Certificate of Attendance which, subject to the exact CPD / CLE requirements, may be used to obtain the equivalent accreditation in your jurisdiction. This conference has been accredited for CPD / CLE by the Law Society of England and Wales. Delegates should ask staff at the Registration Desk for information as to how to obtain the hours.

## General Information

#### Date

3-4 May 2007

#### Venue

The Sutton Place Hotel 955 Bay Street, Toronto ON M5S 2A2 tel: +1 (416) 924 9221 fax: +1 (416) 324 5617 www.suttonplace.com

#### Language

All working sessions and conference materials will be in English.

#### How to register

Please complete the attached registration form and return it to Carole Roussel at the CBA together with your payment. You should receive confirmation of your registration within seven days; if you do not, please contact Carole Roussel caroler@cba.org.

#### Fees

Registration forms and fees received: on or before after 23 March 23 March

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CBA/IBA member	CAD\$845	CAD\$1200
Non-member **	CAD\$1200	CAD\$1450
CBA student	CAD#105	CAD\$105
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Fees exclude all applicable Canadian taxes.

- \*\* By paying the non-member fee, we welcome you as a Delegate Member of the IBA for the year in which this conference is held, which entitles you to the following benefits:
- 1 Password access to certain parts of the IBA website.
- 2 Receipt of IBA e-news and access to online versions of International Bar News.
- 3 Pay the member rate for any subsequent conference registrations for this calendar year.
- 4 Advantage of IBA Member Rewards.

If you would like to become a Full or General Member of the IBA, which includes membership of one or more committees – and inclusion in and access to our Membership Directory – we encourage you to do so now in order to register for this conference at the 'member rate'. Full details of how to join can be found at www.ibanet.org.

If you would like to become a member of the CBA, please consult the CBA website for further details and benefits at www.cba.org/CBA/membership/main. Join the CBA now and register for this Conference at the 'member rate'.

Full payment must be received in order to process your registration.

#### Fees include

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before 30 March
- Access to the above conference working materials from the IBA website (www.ibanet.org) approximately seven days prior to the conference
- Lunch on 3 May
- Tea and coffee during breaks
- Invitation to hosted Reception on 3 May

Please note that registrations are not transferable.

#### List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by 20 April at the latest.

#### Payment of registration fees

By cheque or money order made payable to the Canadian Bar Association or by credit card, Visa or MasterCard only. No other credit cards are accepted.

Payment must be received along with a completed registration form prior to the conference.

Please indicate on the attached registration form should you require an invoice.

#### Cancellation of registration

If cancellation is received in writing at the CBA office by 6 April, fees will be refunded less a 20 per cent administration charge. We regret that no refunds can be made after this date.

#### Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to send out letters supporting visa applications to embassies prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

#### **Promotional literature**

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA and the CBA. Organisations and companies wishing to discuss promotional opportunities should contact the sponsorship department at the IBA sponsorship@int-bar.org or the CBA caroler@cba.org.

#### Hotel accommodation

A limited number of rooms have been reserved at the Sutton Place Hotel for the nights of 2-3 May inclusive.

#### The Sutton Place Hotel

955 Bay Street, Toronto ON M5S 2A2 tel: +1 (416) 324 5621 (reservations) fax: +1 (416) 324 5617

The following rates are per room, per night and exclude breakfast, service charges and local taxes.

#### Single/double occupancy: CAD\$229

Please call the hotel on +1 (416) 324 5621 quoting 'Canadian Bar Association' to obtain this rate. Callers from the United States or Canada may call toll free on +1 866 378 8866

Subject to availability, the group rate will be extended to bookings two days prior to, and two days after the advertised dates.

Please note that any reservation made on or after 2 April will be subject to availability and cannot be guaranteed at the special rate. As a limited number of rooms have been blocked at the hotel availability cannot be guaranteed once the room block is full.

Reservation cancellations and 'no shows' may be subject to financial penalties. Please contact the hotel directly for details.

Delegates are responsible for making accommodation reservations directly with the hotel and enter into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA and the CBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

#### Weekend in Toronto

For those people wishing to spend the weekend in Toronto, please see our fact sheet for further information and recommendations:

www.ibanet.org.conferences/Antitrust07 or www.cba.org/cba/cle/cle00/ cbaiba\_07.aspx

#### **Disabled access**

Please notify us if you require special assistance. Further details can be found on the hotel website www.suttonplace.com.

#### Social programme

Please indicate on the registration form whether you will attend the hosted cocktail reception on 3 May.

## **Registration Form**

### North America and the globalisation of antitrust

#### 3-4 May 2007, Sutton Place Hotel, TORONTO, Canada

Please read the 'General Information' section before completing this form and return it together with your payment to

Carole Roussel at the address overleaf. (Please attach your business card or write in block capitals)

Title (Mr, Mrs, Ms, etc) Given name	e	Family name	
CBA/IBA membership No (if applicable)			
Date of birth			
Firm/Company/Organisation			
Address			
Tel	Fax		
E-mail			
Name and country to be shown on badge, if	not as above		
Special dietary requirements			
Registration form and fees received:	On or before 23 March	After 23 March	Amount payable
CBA/IBA member	CAD\$845	CAD\$1,200	\$
Non member*	CAD\$1,200	CAD\$1,450	\$
CBA student members	CAD\$195	CAD\$195	\$
TOTAL AMOUNT PAYABLE			\$
All fees exclude applicable Canadian taxes			
Hosted reception  Yes, I will be attending the hosted in the No, I will not attend the hosted in the		Gardiner Museum.	
Full payme	ent must be received in ord	ler to process your registr	ation
Plo	ease note that registration	s are not transferable	
*Join the IBA and Please find the membership ap	the CBA today and register		
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I enclose a cheque/bank draft made payable to the CBA for the total amount payable.  Please charge the total amount due to my Visa / MasterCard. Other cards are not accepted.					
Name of card holder					
Signature	Date				
Where did you first hear about this conference?  IBA CONFERENCE CBA CONFERENCE OTHER  ADVERTISEMENT E-MAIL EDITOR  Please provide further details, quoting code (if applicable)	R CONFERENCE DIRECT MAIL INTERNET  RIAL RECOMMENDATION OTHER				
and media. The IBA will treat your personal information with the utmost re CBA's programmes are supported by preferred suppliers, sponsors and exhib	bitors. Subject to the following paragraph, I understand that the provision of being disclosed at this programme. For further information about the CBA's				

Please send the completed form to:

Carole Roussel

**Canadian Bar Association National Office** 

865 Carling Avenue, Suite 500, Ottawa ON K1S 5S8, Canada tel: +1 (613) 237 2925 fax: +1 (613) 237 0185 e-mail: caroler@cba.org



#### **About the International Bar Association**

the global voice of the legal profession

In its role as a dual membership organisation, comprising 30,000 individual lawyers and over 195 bar associations and law societies, the International Bar Association (IBA) influences the development of international law reform and shapes the future of the legal profession. Its member organisations cover all continents, and almost all nations.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the IBA covers all practice areas and professional interests. It provides members with access to leading experts and up-to-date information as well as top-level professional development and network-building opportunities through high quality publications and world-class conferences. The IBA's Bar Issues Commission provides its member organisations with substantive programmes and social activities in and between meetings and the Human Rights Institute works across the IBA, helping to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide.

#### **Antitrust Committee**

The Antitrust Committee is part of the Antitrust and Trade Law Section which, with over 1,400 members, is among one of the largest sections in the Legal Practice Division. The Antitrust Committee provides an international forum for the exchange of the most current thinking in the field of antitrust law. In addition, there is a strong commitment to bring together international practitioners to facilitate closer working relationships. The committee is increasingly consulted by government officials and members of the private sector for its scholarship and practical input into antitrust developments. It holds regular conferences and publishes its own newsletter as well as the Competition Law International journal.

#### **International Bar Association**

10th Floor, 1 Stephen Street, London W1T 1AT, United Kingdom tel: +44 (0)20 7691 6868 fax: +44 (0)20 7691 6544 e-mail: member@int-bar.org website: www.ibanet.org

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#### **About the Canadian Bar Association**

The Canadian Bar Association is the essential ally and advocate of all members of the legal profession. It is the voice for all members of the profession and its primary purpose is to serve its members. It is the premier provider of personal and professional development and support to all members of the legal profession. It promotes fair justice systems, facilitates effective law reform, promotes equality in the legal profession and is devoted to the elimination of discrimination. The CBA is a leading edge organisation committed to enhancing the professional and commercial interests of a diverse membership and to protecting the independence of the judiciary and the Bar.

The CBA is a professional, voluntary organisation which was formed in 1896 and incorporated by a Special Act of Parliament on 15 April 1921. Today, the CBA represents some 37,000 lawyers, judges, notaries, law teachers and law students from across Canada. Approximately two-thirds of all practising lawyers in Canada belong to the CBA.

The mandate of the Canadian Bar Association is to:

- improve the law;
- improve the administration of justice;
- improve and promote access to justice;
- promote equality in the legal profession and in the justice system
- improve and promote the knowledge, skills, ethical standards and well-being of members of the legal profession;
- represent the legal profession nationally and internationally; and
- promote the interests of the members of the CBA.

Through the work of its sections, committees and task forces at both the national and branch levels, the CBA is seen as an important and objective voice on issues of significance to both the legal profession and the public. The CBA has branches in all of the provinces and territories.

The CBA is also affiliated with several international legal associations.

Please consult our website at **www.cba.org** to learn more about the CBA.