



THE CANADIAN  
BAR ASSOCIATION  
British Columbia Branch



British Columbia Legal Management Association

# SUPPORT STAFF COMPENSATION & CHARGE-OUT RATE SURVEYS

## Stay Competitive and Know Your Market

### Highlights

The Support Staff Compensation Survey covers compensation paid by BC law firms. The survey provides your firm with comprehensive, up-to-date compensation information on:

- Formal salary ranges
- Base salaries
- Short-term incentive bonuses
- Range, salary and bonus data categorized by firm size and geographic region
- Company and incumbent weighted statistics
- Assessment of quality of match
- Results released electronically to allow custom analysis
- Non-cash compensation such as:
  - Group Insurance & Retirement Benefits
  - Overtime Policies & Paid Time Off
  - Career Development
  - Salary Administration

The survey is prepared by Western Compensation & Benefits Consultants and data is collected in an easy-to-use spreadsheet format.



### Timeline

Questionnaire distribution August, 2011

Results published October, 2011

### Discounts available

Participants save 50%

CBA members receive an additional discount of 15%

### Can I afford not to participate?

Turnover of valuable employees is expensive. For the cost of placing a recruitment ad, you will own a tool that may save you thousands of dollars in recruiting and training costs.

## PRICE SCHEDULE

Support Staff Compensation Survey				Charge-Out Survey		
Number of Lawyers in Firm	Regular Price	With Participant Discount of 50%	With Member Discount of 15%	Regular Price	With Participant Discount of 50%	With Member Discount of 15%
1-15	\$800	\$400	\$340	\$600	\$300	\$255
16-39	\$1,000	\$500	\$425			
40+	\$1,200	\$600	\$510			

Membership & Order Enquiries:

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## QUESTIONS?

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